

**PATRICK V. DULL**

7181 Chagrin Road • Suite 230 • Chagrin Falls, Ohio 44023  
216-247-2708 • Fax 216-247-2714

***CURRICULUM VITAE***

**Transportation Loss Control Expert**

**BUSINESS EXPERIENCE**

**National Commercial Insurance Services Agency, Inc. (NCIS)** June 1992-Present  
One of the principals in the creation of a successful commercial insurance agency which generates \$20 million in commercial insurance premium. Developed programs for transportation companies in the areas of:

- Risk analysis and insurance program development
- D.O.T. compliance
- Hiring, training, and management process for professional tractor trailer drivers
- Accident analysis and root cause analysis procedures
- Hazardous materials handling and spill response techniques
- Tractor trailer student training and finishing programs
- Development and implementation of overall safety programs
- Tractor trailer maintenance programs
- Safety incentive and award programs
- Hazard identification and job safety analysis processes

**Progressive Companies-Transportation Division** January 1986-May 1992  
Started the loss control department of the division which provided loss control services to the transportation industry.

- Developed four part Total Quality Management program as it applies to the safety function for trucking companies
- Developed training program and trained all field loss control personnel.
- Developed video training program to prevent specific types of accidents that cause high frequency and severity in the trucking industry. Examples of this are read end, sideswipe, and backing accidents.
- Developed and implemented fleet risk survey process.
- Assisted in the development and implementation of the commercial claims handling processes.

**Carriers Insurance Companies** March 1981-November 1985  
Injury control specialist for the workers compensation area for this \$40 million insurance company.

- Analysis of critical factors which cause injuries in the transportation industry.
- Development and implementation of light duty and back to work programs.
- Established claims handling procedures for workers compensation.
- Developed facility hazardous condition inspection format for shops of transportation companies. This included production of a slide tap program to instruct shop personnel on the proper inspection procedures.
- Developed tank truck inspection procedures.

**Energy Economics, Inc.** 1979-1981  
Responsible for managing the installation of cathodic protection systems on military installations throughout the U.S. Major duties included designing work schedules hiring manpower, ordering materials and filing completion reports for billing.

**Steele & Sons Incorporated** 1973-1979  
Responsible for managing the installation of cathodic protection systems and the application of anticorrosive coal tar epoxy paints to existing concrete structures. Major duties included planning of work schedules, supervision of work and billing customers.

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**EDUCATION**

M.S. in Occupational Safety from Iowa State University  
B.S. in Industrial Technology from Iowa State University

**Iowa State University**

- Occupational Safety
- Handling of Hazardous Materials
- Industrial Hygiene
- Emergency Health Care
- Accident Investigation
- Fire Protection & Prevention
- Thesis: Evaluation of six factors in the Prediction of Back Injury Frequency in the Trucking Industry.

**Insurance Institute of America**

*Associate in Loss Control Management*

- Accident Prevention
- Property Protection
- Occupational Health and Hygiene
- Insurance Operations
- Management

*General Insurance Program*

- Property and Liability Insurance Principles
- Personal Insurance
- Commercial Insurance

*Chartered Property Casualty Underwriter*

- Personal Insurance and Risk Management
- Commercial Property Insurance and Risk Management
- Insurance Operations
- The Legal Environment of Insurance
- Management
- Principles of Risk Management

**National Committee for Motor Fleet Supervisor Training**

- Motor Fleet Safety for Supervisors
- Advance Motor Fleet Safety for Supervisors
- Accident Investigation

**Professional Organizations**

Member of Certification Board of PTDIA  
Former President, Iowa Council of Safety Supervisors  
Injury Council of American Trucking Association  
ITCC Safety Supervisors  
National Safety Council

Instructor for Professional Driver Improvement Course  
American Society of Safety Engineers  
American Society for Quality Control  
National Committee for Motor Fleet Supervisors